ORDINANCE 2021-12-02-0904

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL RESPECTIVE COST OF \$842,000.00, **INCLUDED** IN THE DEPARTMENT'S FY 2022 ADOPTED BUDGET: (A) B2B SUPPLIES USA, LLC, DBA PRINTING SUPPLIES USA, LLC, ZAPOPAN BUSINESS GROUP, LLC, DBA WORLD WIDE IMAGING SUPPLIES, AND CENTRAL JERSEY OFFICE EQUIPMENT FOR INK AND TONER CARTRIDGES; (B) WAGNER AUTOMATION, INC., FOR AUTOMATIC INSTALLATION, GATE **ACCESS SYSTEM PREVENTIVE** MAINTÉNANCE AND REPAIRS FOR THE SAN ANTONIO AIRPORT SYSTEM: AND (C) SAT RADIO COMMUNICATIONS, LTD., DBA INDUSTRIAL **COMMUNICATIONS FOR** INSTALLATIONS, REMOVALS, AND REPAIR OF EMERGENCY VEHICLE EQUIPMENT FOR SAFD AND THE AVIATION DEPARTMENT.

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, this ordinance approves contracts with (A) B2B Supplies USA, DLC, dba Printing Supplies USA LLC, Zapopan Business Group, LLC, dba World Wide Imaging Supplies and Central Jersey Office Equipment for ink and toner cartridges; (B) Wagner Automation, Inc., for automatic gate access system installation, preventive maintenance and repairs for the San Antonio Airport System; and (C) SAT Radio Communications, LTD., dba Industrial Communications, for installations, removals and repair of emergency vehicle equipment for the San Antonio Fire Department (SAFD) and the Aviation Department; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; NOW THEREFORE:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) B2B Supplies USA, LLC, dba Printing Supplies USA LLC, Zapopan Business Group, LLC, dba World Wide Imaging Supplies and Central Jersey Office Equipment for ink and toner cartridges; (B) Wagner Automation, Inc., for automatic gate access system installation, preventive maintenance and repairs for the San Antonio Airport System; and (C) SAT Radio Communications, LTD., dba Industrial Communications, for installations, removals and repair of emergency vehicle equipment for the San Antonio Fire Department (SAFD) and the Aviation Department. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as Exhibit I. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2022 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 3. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 2nd day of December, 2021.

A Y O R
Ron Nirenberg

ATTEST:

APPROVED AS TO FORM:

Debbie Racca-Sittre, Acting City Clerk

Andrew Segovia, City Attorney



City of San Antonio

City Council Meeting December 2, 2021

9. 2021-12-02-0904

Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$842,000.00, included in the respective department's FY 2022 Adopted Budget: (A) B2B Supplies USA, LLC, dba Printing Supplies USA, LLC, Zapopan Business Group, LLC, dba World Wide Imaging Supplies, and Central Jersey Office Equipment for ink and toner cartridges; (B) Wagner Automation, Inc., for automatic gate access system installation, preventive maintenance and repairs for the San Antonio Airport System; and (C) SAT Radio Communications, LTD., dba Industrial Communications, for installations, removals and repair of emergency vehicle equipment for SAFD and the Aviation Department. [Ben Gorzell Jr., Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]

Councilmember Viagran moved to Approve on the Consent Agenda. Councilmember Courage seconded the motion. The motion carried by the following vote:

Aye:

Nirenberg, Bravo, McKee-Rodriguez, Viagran, Rocha Garcia, Castillo, Cabello

Havrda, Pelaez, Courage, Perry

Absent:

Sandoval

Exhibit I

Opened:	April 26, 2021									
		Non-Local	Non-Local	Non-Local	Local	Non-Local	Non-Local	Local	Non-Local	Local
or:	Annual Contract for Ink and Toner Cartridges	Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	Coast to Coast Computer Products Inc. 4277 Valley Fair Street Simi Valley, CA 93063	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210	The Tree House Inc 40 Prospect Avenue. Norwood, MA 02062	World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 7821
		Plainsboro, NJ 08536 609-799-3800	1 Teerloid, 143 077 20	Sittli Valley, CA 53003	8200 IH-10 West, Ste 400	Houston, 1X 77024	San Antonio, 17 76247	Can Antonio, 1X 76210		Gail Allonio, 1X 7021
00013707	VF				San Antonio, TX 78230					
ECTION A, ITEM	NZED LIST					OEM				
A	BROTHER									
	Core % Discount Offered	20%	NO BID	NO BID	NO BID	16%	NOT SPECIFIED	15-30%	20-32%	20
	Catalog Discount Offered	20%	20%	NO BID	NO BID	25%	18%	15%	32%	0
	Estimated Annual Total - Core	\$1,660.00	NO BID	NO BID	NO BID	\$1,766.06	\$1,965.00	\$1,737.72	\$1,541.95	\$2,209.2
	Estimated Annual Total - Non-Core	\$1,660.00	NO BID	NO BID	NO BID	\$1,576.84	NO BID	\$1,857.78	\$1,429.52	\$2,761.5
В	CANON	19130419995	D. J. Sweet	SALD MASS	Samos 354355	THE STATE OF THE S				
	Core % Discount Offered	15%	NO BID	NO BID	NO BID	30%	NOT SPECIFIED	15-45%	18-25%	20
	Catalog Discount Offered	15%	15%	NO BID	NO BID	25%	10%	17%	32%	6 0
	Estimated Annual Total - Core	\$1,221.08	NO BID	NO BID	NO BID	\$1,226.40	\$1,483.00	\$1,300.80	\$1,149.72	\$1,820.4
	Estimated Annual Total - Non-Core	\$1,221.08	NO BID	NO BID	NO BID	\$1,314.00	NO BID	\$1,630.46	\$1,138.25	\$2,275.5
С	DELL									
	Core % Discount Offered	5%	12%	15%	NO BID	10%	NOT SPECIFIED	NO BID	10-22%	20
	Catalog Discount Offered	5%	15%	NO BID	NO BID	25%	NO BID	5%	10%	0
	Estimated Annual Total - Core	\$2,491.55	\$2,332.44	\$501.50	NO BID	\$198.00	\$2,427.00	NO BID	\$2,357.75	\$3,068.4
	Estimated Annual Total - Non-Core	\$2,491.55	\$2,253.14	\$590.00	NO BID	\$165.00	NO BID	NO BID	\$2,585.52	\$3,835.5
D	EPSON						1 1 1 1 1 1 1			
	Core % Discount Offered	5%	NO BID	NO BID	NO BID	19-20%	NOT SPECIFIED	15-20%	20%	20
	Catalog Discount Offered	5%	12%	NO BID	NO BID	25%	0%	5%	30%	0
	Estimated Annual Total - Core	\$190.75	NO BID	NO BID	NO BID	\$117.63	\$180.00	\$140.65	\$136.36	\$214.8
E	Estimated Annual Total - Non-Core HP PRODUCTS	\$190.75	NO BID	NO BID	NO BID	\$109.50	NO BID	\$159.49	\$119.32	\$268.5
	Core % Discount Offered	32%	35-55%	NO BID	NO BID	20-50%	NOT SPECIFIED	28-40%	49-56%	20
	Catalog Discount Offered	32%	23%	NO BID	NO BID	30%	18%	25%	42% lnk / 45% Tone	0
	Estimated Annual Total - Core	\$115,023.33	\$117,298.97	NO BID	NO BID	\$115,182.20	\$127,625.08	\$155,597.54	\$107,085.53	\$156,084.0
F	Estimated Annual Total - Non-Core LEXMAR	\$115,023.33	\$174,344.27	NO BID	NO BID	\$158,409.79	NO BID	\$179,167.58	\$124,504.07	\$195,105.0
	Core % Discount Offered	25%	NO BID	NO BID	NO BID	30%	NOT SPECIFIED	20%	32%	20
	Catalog Discount Offered	25%	35%	NO BID	NO BID	25%	22%	20%	35%	0
	Estimated Annual Total - Core	\$1,079.21	NO BID	NO BID	NO BID	\$1,045.80	\$1,293.00	The state of the s	150.50	5.4
	Estimated Annual Total - Non-Core	\$1,079.21	NO BID	NO BID	NO BID	\$1,120.50	NO BID	\$1,192.66	\$969.03	\$1,809.0
G	XEROX									
	Core % Discount Offered	25%	NO BID	NO BID	NO BID	30%	NOT SPECIFIED	30%	35%	
	Catalog Discount Offered	25%		NO BID				25%	38%	
	Estimated Annual Total - Core	\$878.68	NO BID	NO BID						
	Estimated Annual Total - Non-Core	\$878.68	NO BID	0.000		AUG AUG AUG AUG		20 20		
	# of items bid	112/112						TO CONTRACT OF THE PARTY OF THE	111/112	100000000
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 3
	Percentage between lowest responsive non-local bid and local bid	-	2					29%		
	Price Differential					- '		\$100,998.38		
	Estimated Annual Total	\$245,091.32	\$296,230.29	\$1,091.65	NO BID	\$284,345.47	\$136,136.73	\$346,089.70	\$245,881.97	\$373,424.7
	Estimated Annual Award	\$245,091.32		INCOMPLETE			INCOMPLETE			

Deleted Items: Remanufactured-Epson and Compatible-Epson and Xerox are deleted and will not be re-bid. Category Bio-Based is deleted and will not be re-bid.

City of San Antonio Bid Tabulation

Opened:	April 26, 2021							WITHDREW		
or:	Annual Contract for lnk and Toner	Local World Wide Imaging	Non-Local	Non-Local	Local	Non-Local	Non-Local	Non-Local	Local	Non-Local
00013707	Annual Contract for Ink and Toner Cartridges	Supplies 10823 Gulfdate St San Antonio, TX 78216 210-495-5400	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	Coast to Coast Computer Products Inc. 4277 Valley Fair Street Simi Valley, CA 93063	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest 8200 IH-10 West, Ste 400 San Antonio, TX 78230	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210	The Tree House Inc 40 Prospect Avenue. Norwood, MA 02062
ECTION A, ITEM					1,000,000	REMANUFACTURED		1 C - Waleston (C.)		
A A	BROTHER					REMANUFACTURED				
	Core % Discount Offered	35%	NO BID	15%	41.18%	60%	NO DID	600/	4000	NO BI
	Catalog Discount Offered	0%	NO BID	NO BID	NO BID		NO BID			1
	Estimated Annual Total - Core	\$790.15	N SIGNATURE.	\$1,320.05	200000000	\$303.88	NO BID			
	Estimated Annual Total - Non-Core	\$1,215.62		\$1,553.00				2	. A	I.
В	CANON	Ψ1,213.02	INO BID	\$1,555.00	\$1,010.30	\$369.76	NO BID	\$444.76	\$800.39	NO BI
	Core % Discount Offered	35%	NO BID	15%	41%	60%	NO DID	000/	400/	NO PI
	Catalog Discount Offered	0%	NO BID	NO BID	NO BID		NO BID NO BID		1	
	Estimated Annual Total - Core	\$391.95	NO BID	\$1,278.40	2740 95094	77.70	NO BID	- 100	entractions.	2005000-06
	Estimated Annual Total - Non-Core	\$603.00		\$1,504.00			NO BID			
С	DELL DELL	\$005.00	NO BID	\$1,504.00	\$741.00	\$207.25	NO BID	\$255.52	\$224.00	NO BI
,	Core % Discount Offered	35%	NO BID	15%	41.18%	70-75%	NO BID	60%	40%	NO BI
	Catalog Discount Offered	0%	NO BID	NO BID	NO BID		NO BID			
	Estimated Annual Total - Core	\$864.77	NO BID	\$1,637.10	\$724.47	\$433.30	NO BID			
	Estimated Annual Total - Non-Core	\$1,330,42	NO BID	\$1,926.00	\$1,231.60	544000000	NO BID	0.0.73076126	AND	NO BI
D	EPSON	\$ 1,000.42		\$1,020.00	\$1,251.00	\$1,157.75	NO DID	\$302.40	\$1,174.10	NOBI
	Core % Discount Offered	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	I Deleted	Delete
	Catalog Discount Offered	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Delete
	Estimated Annual Total - Core									
	Estimated Annual Total - Non-Core									
Е	HP PRODUCTS						2.0			
	Core % Discount Offered	35%	NO BID	10-15%	41%	70-75%	NO BID	60%	40%	NO BI
	Catalog Discount Offered	0%	NO BID	NO BID	NO BID		NO BID		1	
	Estimated Annual Total - Core	\$52,220.31	NO BID	\$120,844.40	\$57,735.19	1000000	NO BID			
	Estimated Annual Total - Non-Core	\$80,338.94	NO BID	\$141,837.00	\$98,149.82	\$55,491.80	NO BID			
F	LEXMAR				400,110.02	\$00,401.00	110 010	\$20,000.00	\$ 1,000.00	No bi
	Core % Discount Offered	35%	NO BID	15%	NO BID	55%	NO BID	60%	NO BID	NO BI
	Catalog Discount Offered	0%	NO BID	NO BID	NO BID		NO BID		1	
	Estimated Annual Total - Core	\$730.60		\$1,201.05	NO BID	\$432.00	NO BID	15/9500	2500000	220-070
	Estimated Annual Total - Non-Core	\$1,124.00	NO BID	\$1,413.00	NO BID	\$720.00	NO BID			1
G	XEROX	2	MACAGEME,	INDIA SEPARAS					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Core % Discount Offered	35%	NO BID	15%	NO BID	NO BID	NO BID	60%	NO BID	NO BII
	Catalog Discount Offered	0%	NO BID	NO BID	NO BID	25%	NO BID			
	Estimated Annual Total - Core	\$464.75		\$1,406.75	NO BID	NO BID	NO BID			
	Estimated Annual Total - Non-Core	\$715.00	NO BID	\$1,655.00	NO BID	NO BID	NO BID	- Section - Chief	100 KENNINGER	1200000000
	# of items bid	88/112		89/112	91/112	62/112	0/112	103/112		
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30		
	Percentage between lowest responsive non-local bid and local bid	10.00	1 1 2 3 4				,,,,,,		.,,,,,,	1461.5
	Price Differential					221,000,00	Dian sesse.	2.0000000000000000000000000000000000000	entranse o	
	Estimated Annual Total	\$140,791.25	NO BID	\$277,576.35	\$160,633.54	\$81,265.40	NO BID	\$44,012.78		NO BIL
	Estimated Annual Award	\$140,791.25		the same		INCOMPLETE		INCOMPLETE		

Deleted Items: Remanufactured-Epson and Compatible-Eps

City of San Antonio Bid Tabulation

pened:	April 26, 2021						WITHDREW			
		Non-Local	Non-Local Local		Non-Local	Non-Local	Non-Local	Local	Non-Local	Local
on: 00013707	Annual Contract for Ink and Toner Cartridges	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	Coast to Coast Computer Products Inc. 4277 Valley Fair Street Simi Valley, CA 93063	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest 8200 IH-10 West, Ste 400 San Antonio, TX 78230	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210	The Tree House Inc 40 Prospect Avenue. Norwood, MA 02062	World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 7821 210-495-5400
ECTION A, ITEM	IZED I IST					COMPATIBLE		1997		Language S
A A	BROTHER					O IIII ATIBLE				
A	Core % Discount Offered	70-75%	NO BID	NO BID	60%	NOT SPECIFIED	60%	40%	NO BIE	35
	Catalog Discount Offered	30%	NO BID	NO BID	25%		60%	NO BID		
	Estimated Annual Total - Core	\$1,353.68	NO BID	15,000,000	Lateralia	000-000	\$444.78	1,000	NO BIE	1
	Estimated Annual Total - Core	\$947.58	NO BID		\$569.78				NO BIE	
В	CANON	\$947.56	NO BID	NO BID	\$309.70	INO BID	\$444.70	\$20.74	NO DIE	1,500.
В		38-80%	NO BID	NO BID	60%	NOT SPECIFIED	60%	NO BID		35
	Core % Discount Offered	30%	NO BID	NO BID			60%	NO BID		2
	Catalog Discount Offered	25.5000	WAS CONTROL	TO AND THE PARTY OF THE PARTY O	20,000				100	
	Estimated Annual Total - Core	\$960.75	NO BID NO BID	NO BID			\$255.52	100000000000000000000000000000000000000	10000000000	- 17-042-704
	Estimated Annual Total - Non-Core	\$672.53	NO BID	NO BID	\$287.25	NO BID	\$255.52	INO BID	NO BIL	\$952.
С	DELL				7000	NOT SPECIFIED	60%	NO BID	NO BIE	35
	Core % Discount Offered	75-81%	NO BID	NO BID			60%	NO BID	NO BIE	100
	Catalog Discount Offered	30%	NO BID	NO BID	25%					
	Estimated Annual Total - Core	\$1,516.77	NO BID	NO BID	[-6-27-100-44]		39.000.00			
	Estimated Annual Total - Non-Core	\$1,061.74	NO BID	NO BID	\$1,137.75	NO BID	\$362.40	NO BID	INO BIL	\$2,465.
D	EPSON	words a							D. L. L.	D.I.
	Core % Discount Offered	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Delet
	Catalog Discount Offered		1.32							1
	Estimated Annual Total - Core		1.00	200	13.5					
	Estimated Annual Total - Non-Core		V/ 100			2.00				
E	HP PRODUCTS	-					920			
	Core % Discount Offered	30-88%	NO BID				60%			
	Catalog Discount Offered	30%	NO BID		79.00	DCN	60%	NO BID	NO BIE	1
	Estimated Annual Total - Core	\$94,980.53	NO BID	NO BID			\$20,055.03			400.000.000.000
	Estimated Annual Total - Non-Core	\$66,486.37	NO BID	NO BID	\$55,491.80	NO BID	\$20,055.03	NO BID	NO BIE	\$110,868.
F	LEXMAR			4						
	Core % Discount Offered	85%	NO BID	NO BID	55%		60%	A44-19009		1
	Catalog Discount Offered	30%	NO BID				60%	NO BID	NO BIE	
	Estimated Annual Total - Core	\$3,311.88	NO BID	1,00000 50000	\$432.00					
	Estimated Annual Total - Non-Core	\$2,318.32	NO BID	NO BID	\$720.00	NO BID	\$672,00	NO BID	NO BIE	\$1,384.
G	XEROX		-	19,344						W 818
	Core % Discount Offered	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Delet
	Catalog Discount Offered	2.0		1,43,87	7.33	1 2 2 22	March 1988	100	E. 1 273	100
	Estimated Annual Total - Core			100	100	11111		170	0.00	
	Estimated Annual Total - Non-Core	*				(0)				
	# of items bid									*
	Payment Terms						- 10.50	1	1 1 1 1 1 1	
	December between lowest			1 A	1 14	4-36		- ,		5.0
	Percentage between lowest responsive non-local bid and local bid							-		11
	Price Differential				1100					\$20,391.0
	Estimated Annual Total	\$173,612.19	NO BID	NO BID	\$81,405.65	\$66,182.33	\$43,584.26	\$71.85	NO BID	100000
	Estimated Annual Award	\$173,612.19	.,,,		INCOMPLETE			INCOMPLETE		\$194,003.2

Deleted Items: Remanufactured-Epson and Compatible-Eps

City of San Antonio Bid Tabulation

pened:	April 26, 2021										
		Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Non-Local	Local	
or: 00013707	Annual Contract for Ink and Toner Cartridges	Cartridges	Equipment Com; 2 Howell Rd 4277 Freehold, NJ 07728 Simi V	Coast to Coast Computer Products Inc. 4277 Valley Fair Street Simi Valley, CA 93063	Dahill Office Technology Corporation dba Xerox	Enhanced Laser Products 9075 Katy Fwy	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210		World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 78216
ECTION A, ITEMIZ	PED LIST					BIO-BASED				- 10-0-10-0	
Α	BROTHER					BIO BAGES					
2.5	Core % Discount Offered	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE	NO B	
	Catalog Discount Offered	NO BID	NO BID		NO BID		NO BID	NO BID	NO BIE	1	
	Estimated Annual Total - Core	NO BID	NO BID	CORP. MARKET	NO BID	BANK STOCK STOCK	NO BID	1,500,000,000,000	NO BIE	0.0014377	
	Estimated Annual Total - Non-Core	NO BID			NO BID		NO BID		NO BIE		
В	CANON	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	INO BIL	1	
5	Core % Discount Offered	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NOB	
	Catalog Discount Offered	NO BID	NO BID	1,000,000,000	NO BID		NO BID		NO BIE	1	
	Estimated Annual Total - Core	NO BID	NO BID		NO BID		NO BID		NO BIE		
	Estimated Annual Total - Non-Core	NO BID	72,000 QANG	500,000 330000	NO BID	803034346831	230000 00000	VANAGE SECON	NO BIE	100000000000000000000000000000000000000	
С	DELL	NO BID	NO BID	INO BID	NO BID	NO BID	NO BID	NO BID	NO BIL	NO E	
	Core % Discount Offered	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO B	
	Catalog Discount Offered	NO BID	NO BID	2,000,000	NO BID	200000000000000000000000000000000000000	NO BID	1 110,000 470,000	NO BIE	A CONTRACTOR OF THE PARTY OF TH	
	Estimated Annual Total - Core	NO BID	NO BID		NO BID		NO BID		NO BIE		
	Estimated Annual Total - Non-Core	NO BID	NO BID		NO BID		The second secon		NO BIL	,	
D	EPSON	INO BID	INO BID	INO BID	NO BID	INO BID	NO BID	NO BID	INO BIL	NOB	
ь	Core % Discount Offered	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE	NO E	
	Catalog Discount Offered	NO BID				The second			Page 150.00		
		0.000 9.000	NO BID	7,000 0,000	NO BID	10740004000	NO BID	79029-018990	NO BIE	1000000	
	Estimated Annual Total - Core Estimated Annual Total - Non-Core	NO BID	NO BID		NO BID				NO BIE		
E	HP PRODUCTS	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE	NO E	
L	Core % Discount Offered	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE	NO B	
	Catalog Discount Offered										
	Estimated Annual Total - Core	NO BID	NO BID NO BID	72,7502 67,904	NO BID	0.00000000	970011 990090	15,000,000	NO BIE	AND THE RESERVE	
	Estimated Annual Total - Core			, and	NA STATE OF THE ST	200000000	0.50 909	STATE OF THE PARTY OF	200000000000000000000000000000000000000	1	
F	LEXMAR	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE	NOE	
		NO DID	NO DID	NO DID	10.00	NO DID	LIO DID	NO DID	NO DIE	lio n	
	Core % Discount Offered Catalog Discount Offered	NO BID	NO BID	20.000000000000000000000000000000000000					NO BID		
		NO BID			NO BID						
	Estimated Annual Total - Core Estimated Annual Total - Non-Core	NO BID	NO BID NO BID	C 10 E10	NO BID NO BID		12.2 (2.22)	200 0000	NO BIE	100.00	
	XEROX	NO BID	NO BIL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIL	NOE	
G	100000000000000000000000000000000000000										
	Core % Discount Offered	NO BID	NO BID	(2.00 0.00	5017 C-010	E40000000	Record 1988.	Contraction of the Contraction o	NO BID	70.5-32	
	Catalog Discount Offered	NO BID	NO BID		NO BID				NO BIE		
	Estimated Annual Total - Core	NO BID	NO BID						NO BIE		
	Estimated Annual Total - Non-Core	NO BID	NO BID	A 2000 HAVE	NO BID	000-000	Taken Subt	2007 NG-945	NO BIE	-	
	# of items bid Payment Terms	0/112 Net 30	0/112 Net 30	1000	0/112				0/112 Net 30		
	rayment rerms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net	
	Percentage between lowest responsive non-local bid and local bid										
	Price Differential					1.1					
	Estimated Annual Total	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO B	
	Estimated Annual Award	140 010	140 BID	140 810	140 BID	NO BID	140 010	140 810	140 BIL	INO B	

Deleted Items: Remanufactured-Epson and Compatible-Eps

City of San Antonio Bid Tabulation

pened: pr: 100014194	September 15, 2021 Annual Contract For Automatic Gate Access System For SAAS	Local Wagner Automation Inc. 4741 Shavano Oak	
Item	Description	Estimated Annual Quantity	San Antonio, TX 78249 210-492-0062
1	Linear Induction Magnetic Gate Operators and Replacement and Optional Parts		210-402-0002
1A	Vmag Model# VM1220 - (208-240 VAC, Single or 3-Phase), or approved equal Unit Price Extended Price	1	\$18,181.8
	Manufacturer Name Product No. Warranty		\$18,181.8 VMA vm-122 5 Yea
1B	Vmag Model# VM1420 - (440-480 VAC, Single or 3-Phase), or approved equal	1	
	Unit Price Extended Price Manufacturer Name Product No. Warranty		\$19,656.0 \$19,656.0 VMA vm-142 5 Yea
1C	Vmag Model# VM1425 - (440-480VAC, 3-Phase), or approved equal Unit Price Extended Price Manufacturer Name Product No. Warranty	1	\$22,440. \$22,440. VMA vm-14: 5 Yea
1D	RF1 - Reaction Fins (6.58 feet ea.), or approved equal. Unit Price	9	\$1,015.0
	Extended Price Manufacturer Name Product No.		\$9,135.0 VMA RF1
1E	RF1RHK- Reaction Fin End Kit Right Hand Side, or approved equal. Unit Price	6	\$585.
	Extended Price Manufacturer Name Product No.		\$3,510.1 VMA RF1F
1F	RF1LHK- Reaction Fin End Kit Left Hand Side, or approved equal. Unit Price Extended Price Manufacturer Name	6	\$585. \$3,510.
	Product No.		VMA RF1I
1G	VMSSCC - 316 Stainless Steel NEMA 4X Control Cabinet Upgrade, or approved equal. Unit Price Extended Price	1	\$2,745. \$2,745.
	Manufacturer Name Product No.		VMA vmss
1H	P1 - Programmer with Cable, or approved equal. Unit Price Extended Price Manufacturer Name	1	\$592. \$592. VM/
	Product No.	10	vmpg
11	VMUPS - Uninterruptable Power Supply 120-240 VAC Pure Sine Wave Output, or approved equal. Unit Price Extended Price Manufacturer Name Product No.	2	\$7,152.1 \$14,305 VMA vmu
2	High Speed Hydraulic Slide Gate Operators Unit Price Extended Price Manufacturer Name Product No. Warranty	1	\$14,230. \$14,230. Hysecur Slidedriver 50 VI 5 Yes
3	Aluminum Cantilever Slide Gates	1312	-
3A	20' x 7' + 1 Aluminum Cantilever Heavy Duty Fortress Gates, or approved equal.	1	
	Unit Price Extended Price Manufacturer Name Product No. Warranty		\$7,380.1 \$7,380.1 Tyme 20'x7'+ 5 Yes

City of San Antonio Bid Tabulation

Opened: for: 100014194	September 15, 2021 Annual Contract For Automatic Gate Access System For SAAS	LS	Local Wagner Automation Inc. 4741 Shavano Oak
Item	Description	Estimated Annual Quantity	San Antonio, TX 78249 210-492-0062
3B	20' x 8' + 1 Aluminum Cantilever Heavy Duty Fortress Gates, or approved equal.	1	
30		1	67,670,0
	Unit Price	and the second	\$7,670.0
	Extended Price		\$7,670.0
	Manufacturer Name		Tymet
	Product No.		20'x8'+
	Warranty	40.00	5 Yea
3C	30' x 6' +1 Aluminum Cantilever Heavy Duty Fortress Gates, or approved equal.	1	
	Unit Price		\$9,188.0
	Extended Price		\$9,188.0
	Manufacturer Name		Tymet
	Product No.		30'x6'+
	Warranty		5 Yea
4	Hydraulic Slide Gate Operators	1	
	Unit Price		\$11,441.0
	Extended Price		\$11,441.0
	Manufacturer Name		Hysecurit
	Product No.		Slidedriver 4
	Warranty		5 Year
5	Vehicle Detector and Inductive Detector Loops		
5A	Vehicle Detector or annual annual	20	and the second second
SA	Vehicle Detector or approved equal. Unit Price	20	\$24F.0
			\$245.0
	Extended Price		\$4,900.0
	Manufacturer Name		Ren
	Product No.	the same	BX_
5B	Inductive Detector Loops, or approved equal.	1	
	Unit Price		\$950.0
	Extended Price		\$950.0
	Manufacturer Name		Wagn
	Product No.		In ground loc
	1 Todas TVO.		in ground loc
6	On-call Preventive Maintenance and Diagnostics	100	The street of the state of the
	Preventive Maintenance Hourly Rate		\$150.0
	Extended Price		\$15,000.0
7	Labor – Rates for Replacements/Repair		
7A	Labor Rate-Standard Replacement/Repair	10	
	Per Hour	-	\$150.0
	Extended Price		\$1,500.0
70	Labor Bata Outline Barbara Maria	-	
7B	Labor Rate-Overtime Replacement/Repair	5	
	Per Hour		\$250.0
	Extended Price		\$1,250.0
8	Other replacement/repair Parts not listed		
-	Annual Estimated Expenditure: \$30,000.00	1 ×	
	Parts Mark up above Contractor's Cost		50
	Extended Price		\$45,000.0
	Extended 1 nod		\$45,000.0
	Payments Terms		3%, 10 day
	Estimated Annual Total	11 11 11 11 11 11	\$212,585.4
	Estimated Annual Award		\$212,585.4

Opened:	September 17, 2021		The second section is a second		
For: 6100014459	ANNUAL CONTRACT FOR INSTALLS, REMOVALS AND EQUIPMENT FOR SAFD and OTHER CITY VEHICLES	REPAIRS OF	SAT Radio Communications, LTD, dba Industrial Communications	CDS Properties Inc., dba Southwes	
6100014459			1019 E. Euclid Ave.	9905 Perrin Beitel Rd.	
14	B	Estimated	San Antonio	San Antonio	
Item	Description	Annual Quantity	TX 78212 210-226-3682	TX 78217	
			EN14		
1	FIRE DEPARTMENT STANDARD REMOVAL (PER VEHICLE):				
1A	Arson Vehicle Standard (Removal)	4	And the state of t		
	Price Each		\$345.00	\$380.00	
	Price Total		\$1,380.00	\$1,520.00	
1B	Administrative Vehicle Standard (Removal)	4			
10	Price Each	4	\$230.00	\$390.00	
	Price Total		\$920.00		
	The Total		\$920.00	\$1,520.00	
1C	Prevention Vehicle Standard (Removal)	4			
	Price Each	-	\$120.00	\$190.00	
	Price Total		\$480.00	\$760.0	
1D	Command Vahiala Standard (Remayal)				
10	Command Vehicle Standard (Removal) Price Each	4	2000.00		
	Price Total		\$920.00		
	Frice Total		\$3,680.00	\$1,520.0	
1E	First Responder/Squad Vehicle Standard (Removal)	6			
	Price Each		\$920.00	\$380.0	
	Price Total		\$5,520.00	N. Carrier	
			. , , , , , , , , , , , , , , , , , , ,	72,200.00	
2	FIRE DEPARTMENT STANDARD INSTALLATION (PER VEHICLE):				
2A	Arson Vehicle Standard (Install)	4	The second second		
	Price Each		\$740.00	\$3,600.0	
	Price Total		\$2,960.00	\$14,400.0	
2B	Administrative Vehicle Standard (Install)	4			
20	Price Each	4	\$673.00	\$3,600,0	
	Price Total		\$2,692.00		
	The Total		\$2,092.00	\$14,400.0	
2C	Prevention Vehicle Standard (Install)	4	r alternationally		
	Price Each		\$240.00	\$475.0	
	Price Total		\$960.00	\$1,900.0	
OD	0		7 730 827 11		
2D	Command Vehicle Standard (Install)	4	guil a ranno		
	Price Each Price Total		\$3,120.00		
	Price Total		\$12,480.00	\$16,800.00	
2E	First Responder/Squad Vehicle Standard (Install)	6			
	Price Each		\$3,005.00	\$4,200.00	
	Price Total		\$18,030.00		
3	FLAT FEE FOR INSTALLATIONS & REMOVALS				
3A	Light Bar (Removal)	7			
	Price Each		\$115.00	\$95.0	
	Price Total		\$805.00	\$665.0	
3B	Light Bar (Install)	7			
35	Price Each	,	\$221.50	\$475.0	
	Price Total		\$1,550.50		

Opened:	September 17, 2021	Local	Local		
For: 6100014459	ANNUAL CONTRACT FOR INSTALLS, REMOVALS AND REFEQUIPMENT FOR SAFD and OTHER CITY VEHICLES	PAIRS OF	SAT Radio Communications, LTD, dba Industrial Communications 1019 E. Euclid Ave.	CDS Properties Inc., dba Southwest Public Safety 9905 Perrin Beitel Rd. San Antonio TX 78217	
Item	Description	Estimated Annual Quantity	San Antonio TX 78212 210-226-3682		
3C	Mobile Data Terminal W/Modem & Antennas (Removal)	7			
	Price Each Price Total		\$172.50 \$1,207.50		
3D	Mobile Data Terminal W/Modem & Antennas (Install)	7			
	Price Each Price Total		\$279.00 \$1,953.00		
3E	Vehicle Charger (Removal)	5	*		
	Price Each Price Total		\$60.00 \$300.00	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
3F	Vehicle Charger (Install)	7			
	Price Each Price Total		\$115.00 \$805.00		
3G	Radio and Antenna (Install)	7			
	Price Each Price Total		\$509.00 \$3,563.00		
ЗН	Radio and Antenna (Removal)	5			
	Price Each Price Total	,	\$115.00 \$575.00		
31	In Cab Light (Install per light)	5			
	Price Each Price per Hour		\$172.50 \$862.50		
3J	Flashlight & Charger (Install)	7		20 20 10 10	
	Price Each		\$115.00		
	Price Total		\$805.00	\$665.00	
4	HOURLY LABOR RATE FOR NON-STANDARD REPAIRS AND SERVICE per Section 4.5 through 4.5.1	80			
	Non-Standard are all other repairs and services other than Standard vehicles identified in Section 4.4.1 through 4.4.7.2	a			
	Price per Hour Price Total		\$70.00 \$5,600.00		
5	TRIP CHARGE- For New Installations:	40			
	Per Section 4.6, The Vendor's technician shall travel to City location or Technical Service facility upon City request. (Each = Round trip charge)				
	Price per Each Price Total		\$40.00 \$1,600.00		
	Payment Terms		Net 30	1 %, Net 10	
	Estimated Annual Total		\$68,728.50	\$123,765.00	
	Estimated Annual Award		\$68,728.50		